

# We're looking for an **EQUITY RESEARCH ANALYST** to join



**BT Capital Partners**<sup>®</sup>

## **Key responsibilities:**

- Conduct research to provide customers with investment recommendations and price targets used as a basis for stock market investment decisions;
- Build, maintain and regularly update company models;
- Build strong industry knowledge across multiple industries;
- Build quarterly earnings forecasts for companies under coverage;
- Monitor political, economic and industry news which may affect capital markets;
- Assess how industries and companies are affected by new products, legislative changes and competition;
- Write equity research reports;
- Communicate with the sales force and traders, clients and investor relations departments of companies under coverage;
- Build and reinforce your investment recommendations via company visits, interviews with management teams, participation at industry conferences and discussions with industry experts.

## **Desired Experience / Skills:**

- Openness to learn and grow;
- Passion about research, investments and capital markets;
- Attending an English line education program or owning an English-language Certificate proving at least B2 degree is a plus;
- Previous experience as a research analyst, with advanced knowledge of financial analysis, modelling and valuations is preferred but not essential;
- CFA qualification, or studying towards this qualification, is desired and advantageous.

## **Qualifications:**

- A strong academic background with solid knowledge in capital markets, valuation, accounting, and statistics;
- Solid understanding of financial statements and financial modelling, including forecasting;
- Solid Excel skills and a broad experience using Microsoft Office applications;
- Good verbal communication and inter-personal skills;
- Excellent argumentative English writing skills;
- Naturally curious, critical thinker;
- Ability to meet time sensitive deadlines;
- Strong attention to details;
- Self-organized and able to work both independently and as part of a team.

If you want the stock market, financial modelling and report writing to be part of your working day, then please send us your CV and some motivation words at [research@btcapitalpartners.ro](mailto:research@btcapitalpartners.ro) by 3<sup>rd</sup> of December

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We look forward to meeting you,

*Research Team*

## **About the team:**

Our team is conducting equity research on Romanian listed companies and develops investment recommendations that help customers make investment decisions. You'll be part of a team that is curious, analytical, friendly and passionate about performing equity research.

## **About BT Capital Partners:**

BT Capital Partners is the investment banking and capital markets division of Banca Transilvania, the largest financial group in Romania, and is also the exclusive member of Oaklins in Romania.

BT Capital Partners offers a full range of specialized financial services, from capital markets services, to advisory for mergers, acquisitions or sector consolidations, corporate finance and strategic management. BTCP is a leading intermediary on the Bucharest Stock Exchange, a top player on the institutional clients' market segment and the largest retail broker.