

**Company Profile:**

Since Citi opened its first office in New York in 1812, it has answered the needs of economies, businesses and communities in hundreds of cities, in over 160 countries, thriving in the most challenging times over a 200 year history. Citi's global presence isn't just a question of size, it's a way of thinking.

Citi's success is driven by its exceptional people – their passion, dedication and entrepreneurship – and it will be people with these qualities who will shape its future. At Citi, learning doesn't stop at graduation and they provide one of the best learning and development programmes in banking. Whatever the degree there is a chance to excel at Citi and become part of a global firm that provides the most forward-thinking financial products and solutions to the most enterprising corporations, institutions, governments and individuals around the world.

Citi offers full-time, placement and internship opportunities across a number of its business areas, including Investment Banking, Corporate Banking, Capital Markets Origination, Markets and Securities Services, Treasury and Trade Solutions (TTS), Investment Research, Private Bank, Risk Management, Human Resources, Operations and Technology.

Citi also offers insight programmes enabling students in their first year (or in their second year of a four year course) to experience first-hand the Citi culture and environment. The most successful candidates on these programmes will also secure an assessment centre for a place on the following years internship.

Graduates interested in this industry with drive, commitment and a passion for learning are encouraged to apply. This is the opportunity to be part of an exciting period in the development of the global financial services industry, working with the brightest minds to drive responsible, positive change within Citi and beyond.

**\*Traders Trophy Frequently Asked Questions:****1. Who is eligible?**

The Traders Trophy Worldwide (the "Competition") is run by Financial Games B.V. ("Financial Games") and is open to all full time students of universities in participating countries who are over the higher of 18 or locally applicable age of consent for this Competition. Details of the participating countries are set out in section 4 below. If you are unsure whether you are eligible to enter the Competition, please contact us at [info@traderstrophy.com](mailto:info@traderstrophy.com). The Competition has a fair use limit of 10,000 students, places will be allocated on a 'first come first served' basis.

**2. How do I sign up?**

Go to the registration section of the Competition website (available at <http://www.traderstrophy.com>) and click on the relevant registration link for your region. You will receive confirmation of your registration once it has been submitted. If you have not received any confirmation within 1 hour, please send us an email with your details to [info@traderstrophy.com](mailto:info@traderstrophy.com).

**3. Is there any fee involved with signing up?**

There is no fee involved to register or participate in the Competition.

**4. Can I enter as a team?**

No, only individual students can register and participate in the Competition.



## 5. How will the performance be evaluated?

Each participant's performance is evaluated in the following four categories: Profitability, Risk management, Market making (Client service) and Awareness. A proprietary automatic analysis tool is used for the evaluation based on these four categories. Points are awarded for making stable money using, but not breaking, your limits and serving all your clients and your overall score is calculated based on a weighted average of these categories.

### *Profitability*

Your profitability is not just evaluated by looking at how much money you make, but also the stability of your P&L throughout the simulation and your return.

### *Risk management*

With risk management we look at how you trade during the entire session, e.g.: Can you cut your losses in time? Can stay within your limits? Do you do trades throughout the simulation?

### *Market making*

We assess your market making skills by assessing the quotes you provide to your clients and other brokers, e.g.: Are your spreads and prices reasonable compared to current levels in the market?

### *Awareness*

In the quarter, semi and final rounds, you are tested on your trading awareness during the simulation, e.g.: Do you know what the current bid and ask prices are? Do you know your own P&L and who you last traded with? These and more questions are asked several times.

## 6. How can I win?

The way to win the Competition is based on the automatic points calculation between the four categories as described in section 8. The person with the highest score wins the round.

## 7. What can I win?

The 3 people who score the highest in the grand final will be the Competition winners. The winners will each receive a prize of a day's work experience on the trading floor of Citi ("Citi"). Further details of what is included (and what is not included) within the prize are set out in the Competition Terms and Conditions (available at <http://www.traderstrophy.com/citi/termsandconditions> ).

## 8. What happens to my results?

The results of the Competition and contact details of the winners will be made available to Citi so that Citi can provide the prize. Please see our Privacy Policy (available at <http://www.sherpazz.com/tt/privacy>) for further details about how we collect and use the information you provide.

## 9. Where do I go in case I have any other questions?

You can contact us by sending an email to the following address: [info@traderstrophy.com](mailto:info@traderstrophy.com) . Please always provide at least your name, country, and the name of your university. We do our best to provide you with an answer within 48 hours.

\* For more details on the contest rules and conditions go to FAQ on [www.traderstrophy.com](http://www.traderstrophy.com)

